

2016 Annual African Private Equity Data Tracker

919 Number of reported PE deals in Africa, 2011 – 2016

US\$22.7bn Total value of reported PE deals in Africa, 2011 – 2016

us\$16.5bn Total value of Africa PE fundraising, 2011 – 2016

AVCA's 2016 Annual African Private Equity Data Tracker provides a summary of trends in private equity (PE) in Africa.

Key findings:

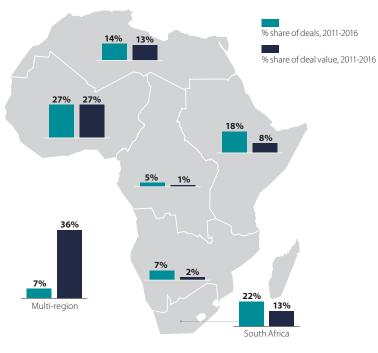
- 145 PE deals were reported in 2016 in Africa, totalling US\$3.8bn
- Between 2011 and 2016, there were 919 reported PE deals in Africa with a total value of US\$22.7bn
- In 2016, the number of PE deals in Africa's energy sector saw a significant increase relative to 2015. A handful of large transactions in the energy and utilities sectors on the continent in 2016 contributed to a notable rise in total deal value compared to previous year (US\$3.8bn versus US\$2.5bn)
- Africa PE funds had a final close total of US\$2.3bn in 2016. Since 2011, African PE firms have closed funds totalling US\$16.5bn

Further information is available to AVCA members

Total value of PE deals in Africa, by year and deal size range, US\$bn



Share of number and value of PE deals in Africa, by region, 2011 – 2016



Selection of PE deals announced in Africa in 2016

| Portfolio Company | Sector | Investor(s) | Region |
|--------------------------------------|------------------|--|---|
| Ciel Healthcare Limited | Health Care | Kibo Capital Partners & other investors | Multi-region |
| Crédit Communautaire d'Afrique | Financials | AfricInvest | Central Africa |
| Dayntee Farms | Consumer Staples | Sahel Capital | West Africa |
| Général Emballage | Materials | Development Partners International & other investor | North Africa |
| Indorama Fertilizers | Materials | The Abraaj Group | West Africa |
| Mobisol | Utilities | Investec Asset Management & other investor | East Africa |
| Opham | Health Care | Adenia Partners | Southern Africa (excl. South Africa) |
| Zenufa Laboratories | Health Care | Catalyst Principal Partners | East Africa |

Share of number and value of PE deals in Africa, by sector, 2011 – 2016

| <u>ک</u> | Consumer Staples | | 17% | | 8% |
|----------------------------|----------------------------|-------------------|-----|----------------------|--------|
| | Consumer Discretionary | | 15% | | 6% |
| | Financials | | 14% | | 10% |
| ₽° | Industrials | 016 | 13% | -2016 | 3% |
| L | Real Estate | 2011-2016 | 8% | 2011 | 3% |
| Ŋ | Health Care | deals, | 7% | share of deal value, | 2% |
| | Materials | % share of deals, | 7% | re of de | 5% |
| 0000 e 2000 e 2000 e | Information Technology | % sł | 7% | % sha | 1% |
| 贯 | Utilities | | 6% | | 21% |
| [| Telecommunication Services | | 3% | | 25% |
| | Energy | | 3% | | 16% |

Total value of Africa PE fundraising, by year of final close, US\$bn



Selection of PE funds that announced a final close in 2016

| Fund Name | Reported Final Close (US\$mn) | Fund Sector | Regional Focus | |
|---|----------------------------------|-------------|---------------------------|--|
| Actis Africa Real Estate Fund III | 500 | Real Estate | Sub-Saharan Africa | |
| Capital Alliance Private Equity IV | 570 | Generalist | West Africa | |
| Investec Africa Private Equity Fund II | 295 | Generalist | Sub-Saharan Africa | |
| Kibo Fund II | 64 | Generalist | East & Southern Africa | |
| Metier Capital Growth Fund II | 216 | Generalist | Sub-Saharan Africa | |
| Novare Africa Property Fund II | 351 | Real Estate | Sub-Saharan Africa | |
| Verod Capital Growth Fund II | 115 | Generalist | West Africa | |

Methodology

Private equity (PE) is defined as both private equity and venture capital.

Transactions cover all investments made by private equity firms across all sectors, including infrastructure. It excludes PIPE transactions where the PE firm was unlikely to have any influence on company strategy. It includes initial and follow-on investments.

Deals dates are taken to be the date on which the deal is announced, unless otherwise specified.

Deals value includes equity, mezzanine, senior debt and significant co-investments (where available).

Sectors for transactions are based on Global Industry Classification Standard classifications.

Vintage year of fundraising is based on year of final close, where available. If a fund has achieved a final close but the year of final close is not known, year of first close is used instead.

GPs that are included have raised, or are raising, third-party PE funds from institutional investors. Qualifying funds include funds that have a sole focus on Africa or have an allocation to Africa alongside a broader emerging markets investment mandate. Funds with a global investment remit that invest in Africa are excluded.

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Outlook

The dynamic level of activity in 2016 indicates confidence in the African PE industry, which supports our positive outlook for 2017.

Sectors associated with Africa's strong macroeconomic fundamentals -including rapid urbanisation, an emerging middle class, increasing consumerism- will continue to attract investor interest. On a regional basis, we expect to see a growing appetite in the most under-served markets, such as Central Africa. North Africa may also continue accounting for an increasing share of PE activity, as the region returns to political stability.

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